

Flow-Mon Flow Indicator Switch & Sight Indicators – Record Sales

2007 has been a great year for Sales of Flow-Mon 'Flow Rate Indicator Switches' and Flow-Mon 'Sight Indicators'. Nathan Smith, Managing Director for Flow-Mon said 'all the staff at Flow-Mon are over the moon with how this year has gone, all the team has worked together magnificently to produce robust, quality flow indicators for our customers all over the world'!

Sales throughout the world have increased particularly in Italy, Germany, India and China with export figures nearly matching the UK Home Sales. This year has been a record year for Flow-Mon Ltd and over the last 6 years Sales have increased approximately 15% year on year. Exports account for nearly 50% of all Sales and finding and working with the right Distributors has been one of the main reasons that sales have grown. Also exhibiting at Miconex in Shanghai and Interkama in Hannover raised the profile of Flow-Mon.

In 2008 there are plans to add 2 new product lines in the Flow-Mon Range, one will be an adaptation of the Flow Rate Indicator Switch and this unit will be available in a 'Wafer Style' and also 3 new styles within the Sight Indicator Range, adding to the existing 'rising ball' and 'spinner' products. Flow-Mon has been making specials for their customers over the last 6 years and has now decided to make the 'wafer flow indicator' a part of the full range. This product will be ready by the start of the 2nd quarter of 2008 with the new sight indicators being produced in the 1st quarter.

Due to our unique design of 'flow indication' and 'integral switching' flow-Mon products can be used in most flow applications for cooling and lubrication. When accuracy is not essential but repeatability is required our products become a must for factory engineers in plant protection applications. ATEX approved Micro Switches are available along with 4-20mA Output Signals. We are happy to look at all applications and where we can not help with our own products we are more than happy to suggest partners that can help.

Please contact sales@flow-mon.com or visit our website www.flow-mon.com if you need any further information. Feel free to either telephone on 0044 1423 561972 or fax us on 0044 1423 502063 also if you prefer. We can send you a general brochure or deal with your specific needs. If anyone is interested in becoming a distributor we are also more than happy to discuss this topic further.